



520 West Bertrand Street
Houston, TX 77037
281-819-6145

June 25, 2024

To Whom It May Concern:

Chavez Plumbing is the go-to source for comprehensive plumbing services in Houston, Texas, and the surrounding areas. We offer practical plumbing services for both residential and commercial clients as well as drain maintenance and repair for water heaters and gas lines.

Our experience working with Stacey Neill of Schooley Mitchell has yielded beneficial results for our company, directly impacting our bottom line. After Stacey explained the initial analysis was at no cost, we brought her team in to review Chavez Plumbing's waste disposal expenses.

We were initially hesitant that savings could be found, especially due to the limited volume of waste we produce, collected within a single garbage container. Additionally, during Stacey's initial visit, we discovered our current provider had recently auto-renewed us for an additional three years. After learning that, we were sure our current rate was locked in, assuming minimal negotiating power.

However, after a few weeks of review, Stacey and her team presented several alternative options, one of which offered savings of more than 30% with our current provider. I was truly surprised Schooley Mitchell was able to save money for us without requiring a change in vendor, and despite us being under contract. Not only that, but Schooley Mitchell has handled all the implementation required to see the savings, continuing to act as our vendor "watchdog", auditing invoices and acting fast to handle corrections. We no longer sit on the phone for hours trying to yield the same results, saving both time and money that can be repurposed towards our main mission.

Regardless of industry or scale, any businesses interested in reducing their costs need to meet with Stacey Neill of Schooley Mitchell. They continue to protect us from price jumps and provide ongoing financial monitoring to make sure it is sustained. Overall, Schooley Mitchell has allowed us to redistribute funds towards bettering our plumbing services, bettering our surrounding community along the way.

Sincerely,

A handwritten signature in black ink that reads "Vicki Mendez". The signature is written in a cursive, flowing style.

Vicki Mendez, Chavez Plumbing Inc.