



6379 WV-34
Hurricane, WV 25526

August, 2024

To Whom It May Concern:

We engaged Schooley Mitchell of Louisa, Lee and Marla Balaklaw to work on our telecom expenses 7 years ago. They have exceeded my expectations.

In addition to saving us thousands of dollars, they have worked on maintaining our costs. If promotional pricing ends, Schooley Mitchell negotiates new prices for me, without my having to lift a finger or spend any time. As a busy HVAC professional, the less time I spend on telecom expenses, the more time that I have free to work on my clients.

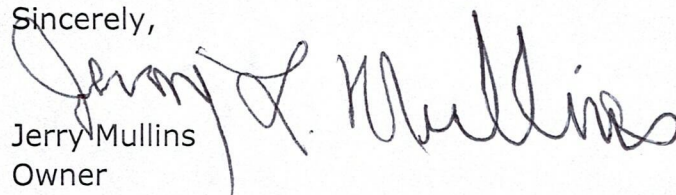
When our cell phone vendor had across the board price increases Schooley Mitchell worked to get us back to our original pricing by taking advantage of a loophole in the vendor's pricing. This would not be feasible for businesses that are not doing this every day.

Several years ago, Schooley Mitchell converted us to electronic fax saving us money on the direct telecom expense. This also has been saving us money on our toner and copy paper for our printer, because we no longer print out spam faxes.

Lee and Marla have obtained credits for us on cellular upgrade fee charges. They have cancelled services for us, when we changed vendors. They have obtained prepaid shipping labels from the vendor, so we could ship back old equipment (and not be charged for that).

We like having Schooley Mitchell in our corner defending our interests. I highly recommend that other businesses use their expertise to lower costs and optimize services.

Sincerely,


Jerry Mullins
Owner

Handwritten text, possibly a signature or name, located at the bottom center of the page.