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## Ely Enterprises Inc: Building Relationships in Recycling Since 1981

hen it comes to things we utilize every single day, it is easy to take for granted those who work hard to ensure these systems run smoothly. Ely Enterprises Inc. may have even had a hand in installing the recycling systems you use in your workplace!

They provide quality new and used recycling equipment, installation services, preventative maintenance, facility design, and more. Since 1981, they have led the way in delivering these services to industries across the board, and they continue to innovate and grow each day.

Marketing and Development Specialist, Alyson Rundell, says that Ely Enterprises has a unique competitive advantage, "We are a cradle-to-grave company; we assist customers from initial inquiry all the way through to installation and beyond."

The 'beyond' she mentions begins with a sales approach which puts Ely into the "passenger seat" next to our customer. Success is applying our 24/7 full-service support, expertise, and seamless team integration to ensure expectations are exceeded. "We have some of the biggest experts in the field at our company, uncontested," says Rundell, who after being with the company for just over a year, is astonished at the level of teamwork the company achieves every day. She had the opportunity to attend an installation call with the service team and was amazed by their impressive coordination.

"We have a fantastic group of technicians who are amazing at what they do. Watching them operate is fascinating. They have their own hand signals, and they really are in sync with one another when they're on the job site," she said. "The entire time I was just in awe at their proficiency in safety and efficiently executing their plan."

While they have an incredible team that manages to fill any gaps that do arise, they are in the process of growing the team.

Ely Enterprises will be ramping things up in the next few years as they have created a couple of exciting new partnerships. One of which is their access to an Italian-based product line — one that is relatively new to the US.

When asked what makes Ely Enterprises special, Rundell took no pause in saying that the company culture is impeccable. "We have a very deep philosophy that, if we can treat and support our team first, that inevitably ends with the customer feeling as a part of the team," she said, later noting that Ken Ely himself is a wonderful boss. "He is the backbone of this company; he is what keeps us going."

To learn more about Ely Enterprises Inc., visit: https://www.elyrecyclingequipment.com/.

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