



To Whom it May Concern,

February 7, 2025

I am happy to give a testimonial to Jeremy Hellman and his team at Schooley Mitchell. As a small liberal arts institution, Sweet Briar College is focused on delivering a unique and outstanding educational experience for its students. At the same time, the College is mindful of the fact that tuition is a significant investment for most students and their families so managing our costs as efficiently as possible is essential. I was intrigued when Jeremy offered to look for ways to keep our costs down, with no risk to the school. Dealing with all of our vendors can be exhausting so I appreciated the offer to take this off my plate, allowing our team to remain focused on our day-to-day activities in support of our students. The process was painless - we provided copies of our bills and Schooley Mitchell did the rest.

We agreed to review our waste expense first, so we could get a feel for their process and the value they could provide. The team at Schooley Mitchell conducted a thorough analysis of the school's waste collection needs and costs, and delivered detailed recommendations for cost-saving measures. Jeremy and his colleagues walked me step-by-step through their analysis which saved us almost 42% per year on our trash services without switching vendors. We will definitely use them again to review other areas and look for savings in additional cost categories for Sweet Briar.

In summary, I highly recommend an expense reduction analysis by Jeremy Hellman and Schooley Mitchell to any organization looking to increase their efficiency and improve their bottom line. Their team of experts will provide you with invaluable insights and recommendations that can help you save money and improve your operations.

Sincerely,

A handwritten signature in black ink, appearing to read "Rich Meyer".

Rich Meyer

Senior Director of Buildings & Grounds