



March 5, 2025

Business Recommendation: Marc Schwalb of Schooley Mitchell of Pittsburgh

I am happy to write this testimonial for Marc Schwalb and his team at Schooley Mitchell for helping our business to save considerable money and time through their cost reduction analysis and savings recommendations. Bradigan's is a family owned and operated business that distributes petroleum products servicing 11 counties around the Pittsburgh area. Bradigan's runs 8 KardGard Refueling Stations as well as operating a fleet of 15 tractors and tankers delivering fuel to its customers at competitive rates.

When we were introduced to Marc, we determined that if his company's expertise could help us to save dollars that could be better used elsewhere for our business, it was worth taking a look. First, Marc's team looked at our telecom providers. They helped us to save 21% on our wireless expenses with no change in suppliers. Then, we had Marc's team assess our credit card processing expenses, to which they determined that we were overpaying by a significant amount. We did accept their recommendation to change processing companies, which resulted in 23% savings and over a period of 3 years resulted in tens of thousands brought back to our business' bottom line.

One other aspect of Schooley Mitchell, that is a differentiator, is that they continue to work for you over time, looking for billing errors and making suggestions for more savings in their quarterly reviews.

Even more so than executing on the savings delivered, it's been an enjoyable business relationship with Marc. I value his opinion and so we've discussed other cost reduction possibilities over the course of our relationship. I feel that I get good advice, I'm contacted in a speedy fashion, and Marc is always a professional in promoting our business.

Therefore, I recommend Marc without hesitation to any business that would like their operating expenses analyzed for optimization opportunities. It was well worth the small amount of time we had to give to provide documents for analysis. I look forward to continuing to lean on Marc in the future as he is a go-to person for me regarding cost containment. If you'd like to learn more about my experience working with Marc and his team at Schooley Mitchell, I'd be happy to discuss.

Sincerely,

A handwritten signature in blue ink that reads 'Andrew P. Bradigan'.

Andrew P. Bradigan, President